

Coca-Cola BOTTLEERS NEPAL LIMITED

(Authorized Bottler of The Coca-Cola Company)
Balaju Industrial District, Balaju, Kathmandu

Unaudited Financial Results (Quarterly)

As at the end of Third Quarter (12/04/2020) of the Fiscal Year 2076/77 (FY 2019-2020)

NPR in Thousand

S.N	Particulars	As on date 12.04.2020 (Unaudited)		As on date 13.04.2019 (Unaudited)	
A	ASSETS				
	Non-current assets				
	Intangible Assets	122,608		98,373	
	Property, Plant and Equipment	7,845,688		6,694,860	
	Prepayment	28,323		29,146	
	Financial Assets				
	Advances	22,223		30,396	
	Current Assets				
	Inventories	1,957,715		2,179,529	
	Prepayments	122,777		69,423	
	Other Current Assets	1,141,870		685,717	
	Income Tax Receivable	100,584		24,236	
	Financial Assets				
	Trade receivables	312,589		293,451	
	Cash and Cash Equivalents	470,435		426,203	
	Total Assets	12,124,812		10,531,334	
B	EQUITY AND LIABILITIES				
	Equity				
	Equity Share Capital	194,889		194,889	
	Reserve and Surplus	3,732,302		3,326,804	
	Non Controlling Interest	135,273		136,726	
	Non-current liabilities				
	Retirement Benefit Obligation	992,856		778,369	
	Deferred Tax Liability	66,995		28,246	
	Financial Liabilities				
	Borrowing	2,555,407		2,194,658	
	Current liabilities				
	Financial Liabilities				
	Borrowings	1,289,129		858,984	
	Trade Payables	1,744,049		1,511,201	
	Other Financial Liabilities	1,413,912		1,501,457	
	Total Equity and Liabilities	12,124,812		10,531,334	
C	Profit and Loss Account	Current Period (Group)		Previous Period (Group)	
		15.01.2020 to 12.04.2020 (3 Month)	17.07.2019 to 12.04.2020 (9 Month)	15.01.2019 to 13.04.2019 (3 Month)	17.07.2018 to 13.04.2019 (9 Month)
	Revenue from operations	1,547,957	5,624,066	1,931,667	5,760,211
	Cost of Sales	(1,296,056)	(4,085,785)	(1,405,615)	(4,030,905)
	Gross Profit	251,901	1,538,281	526,052	1,729,306
	Other operating income	3,567	116,334	55,412	80,931
	Selling and distribution expenses	(354,620)	(1,113,978)	(345,780)	(1,137,601)
	Administrative and operating expenses	(48,090)	(324,343)	(59,043)	(271,231)
	Profit from Operations	(147,242)	216,295	176,641	401,405
	Finance Costs	(111,599)	(186,925)	(18,302)	(51,205)
	Finance Income	22,733	23,368	12,352	42,085
	Profit Before Tax	(236,108)	52,738	170,691	392,286
	Income Tax Expense				
	Current Tax	-	(32,026)	(37,929)	(103,869)
	Deferred Tax	(1,948)	(38,748)	(4,554)	(12,082)
	Net Profit	(238,055)	(18,037)	128,208	276,335
	Owners of the Company (Net Profit)	(216,007)	(21,045)	128,326	258,489
	Non Controlling Interest (Net Profit)	(22,048)	3,008	(119)	17,846
D	Major Indicators	Current Period (Group)		Previous Period (Group)	
		17.07.2019 to 12.04.2020 (9 Month)	Annualized	17.07.2018 to 13.04.2019 (9 Month)	Annualized
	1. Earnings per Share (NPR)	(11)	(14)	133	177
	2. Market Value Per Share (NPR)	1,693	1,693	1,693	1,693
	3. Price Earnings Ratio	(157)	(118)	13	10
	4. Current Ratio	0.92		0.95	
	5. Return on Equity	-0.4%	-1%	8%	10%
	6. Return on Total Assets	0%	0%	3%	3%
	7. Net Worth Per Share (NPR)	2,085		1,877	



 BOTTLEERS NEPAL LTD.
 Reg. No. 140

Note:

- 1 Figures are regrouped wherever necessary for consistent presentation and comparison.
- 2 Above presented figures may vary with the audited figures if amended by the external auditors and/or regulators.
- 3 Quarterly earnings per share, Price earning ratio, Return on equity, Return on total assets and Net worth per share are calculated based on quarterly unaudited profits and number of equity shares outstanding at the reporting date, and Annualized earnings per share, Price earning ratio, Return on equity, Return on total assets and Net worth per share are calculated based on Annualized unaudited profits and number of equity shares outstanding at the reporting date. Annualized profit is calculated based on accumulated Third Quarter profit (Q3 YTD).

E Related Party Disclosure

During the period, the following related party transactions occurred:

Particulars	NPR in Thousand
Purchase of Concentrate from Pacific Refreshments Pte. Ltd.	689,345
Transfer fee payable to BNTL	18,392
Transfer fee receivable from BNTL	54,093

F Management Analysis

- a) The Profit before tax has declined by NPR 340 MM at the end of third quarter over previous year same period due to higher interest cost of New ASSP Line and Lesser volume sold due to COVID-19 Lock down. The plant was shut down for twenty days in third quarter, which coincides with our consumption season.
- b) The annual profit is expected to decline due to Covid-19.
- c) The company is continuously working on upgrading IT infrastructure, enhancing transactions security, automating work processes and enhancing productivity.

G Details Related to Legal Proceedings

- No legal case was filed in this Quarter by or against the Company.

H Analysis of Share Transactions**i) Management's view on the performance of the stocks**

Price and transactions of the Company's shares are being determined by the open share market operations through a duly established Stock Exchange. Management's view on this is neutral.

ii) High, Low and Closing Price of the stocks of the company during each quarter of the preceding year along with total volume of trading of shares and number of days traded

Not traded in the given quarter.

The only stock market, Nepal Stock Exchange (NEPSE), is not intact: NEPSE closed its transactions (both online and physical) from 22nd March 2020 onwards.

I Risks and Challenges**Internal Problems & Challenges**

Rise in cost of operations and reduced efficiency in business due to the Pandemic.

External Problems & Challenges

Country lockdown & adverse global economic situation due to the Pandemic.

Fluctuation in foreign currency exchange rates impacting the Raw material & Packing material costs.

Strategy

Proactively monitor the changing internal and external environment and consumer behavior, particularly due to Covid-19.

J Corporate Governance

The Company follows prudent Corporate Governance Practices in all business transactions.

During the Quarter under review, the Company had convened one "Board Meeting" and "Audit Committee Meeting" 20th January, 2020

K Corporate Social Responsibility (CSR)

We are all facing an unparalleled global health and humanitarian crisis in the form of COVID-19 and there is no greater corporate purpose than the need to stand together with the government, our partners, people and communities, with greater resilience to steer ourselves out of these testing times. Bottlers Nepal Limited (BNL) has extended immediate relief support for frontline health and emergency workers, through beverage support and food relief packages to the impacted communities dependent on daily wages. The initiations are carried out in joint efforts with partners, NGOs and Communities.

L Declaration by Managing Director on the Truthfulness and accuracy of Information

I, as at the date, hereby individually accept responsibility for the accuracy of the information and details contained in this report. I hereby declare that to the best of my knowledge and belief, the information contained in this report is true, accurate and complete and there are no other matters concealed, the omission of which shall adversely affect the informed investment decision by the investors.


Pradip Pandey

Managing Director
Date: 23rd June 2020 (9th Ashad, 2077)

