

Coca-Cola BOTTLEERS
NEPAL LIMITED
(Authorized Bottler of The Coca-Cola Company)

Balaju Industrial District, Balaju, Kathmandu
Unaudited Financial Results (Quarterly)
As at the end of Second Quarter (14/01/2020) of the Fiscal Year 2076/77 (FY 2019-2020)

NPR in Thousand

S.N	Particulars	As on date 14.01.2020 (Unaudited)		As on date 14.01.2019 (Unaudited)	
A	ASSETS				
	Non-current assets				
	Intangible Assets	121,154		106,346	
	Property, Plant and Equipment	7,989,187		4,996,961	
	Financial Assets				
	Prepayment	28,529		29,352	
	Current Assets				
	Inventories	1,535,525		1,691,848	
	Non Financial Current Assets				
	Prepayments	79,228		40,619	
	Advances	744,868		628,199	
	Income tax Receivable	28,134		49,137	
	Financial Assets				
	Advances				
	Other Current Assets	90,382		93,935	
	Trade receivables	157,995		176,918	
	Cash and Cash Equivalents	506,431		496,162	
	Total Assets	11,281,435		8,309,477	
B	EQUITY AND LIABILITIES				
	Equity				
	Equity Share capital	194,889		194,889	
	Reserve and Surplus	3,854,888		3,237,378	
	Non Controlling Interest	121,393		103,436	
	Non-current liabilities				
	Retirement Benefit Obligation	1,047,075		756,121	
	Deferred Tax Liability	57,975		35,867	
	Financial Liabilities				
	Non current Borrowing	2,416,240		315,257	
	Current liabilities				
	Financial Liabilities				
	Borrowings	882,029		1,497,326	
	Trade payables	1,322,365		816,525	
	Other Financial liabilities	1,276,100		1,235,516	
	Non Financial Liabilities	108,482		117,161	
	Income Tax Payable	-		-	
	Total Equity and Liabilities	11,281,435		8,309,477	
C	Profit and Loss Account	Current Period (Group)		Previous Period (Group)	
		18.10.2019 to 14.01.2020 (3 Month)	17.07.2019 to 14.01.2020 (6 Month)	18.10.2018 to 14.01.2019 (3 Month)	17.07.2018 to 14.01.2019 (6 Month)
	Revenue from operations	967,458	4,076,110	676,578	3,828,544
	Cost of sales	(805,728)	(2,789,729)	(540,133)	(2,625,290)
	Gross Profit	161,730	1,286,381	136,445	1,203,254
	Other operating income	86,725	112,767	10,977	25,518
	Selling and distribution expenses	(295,947)	(759,358)	(269,429)	(791,820)
	Administrative and operating expenses	(96,847)	(276,253)	(60,575)	(212,188)
	Profit from Operations	(144,338)	363,536	(182,584)	224,764
	Finance Costs	(9,710)	(48,836)	(25,409)	(32,903)
	Finance Income	13,775	17,365	24,899	29,734
	Profit Before Tax	(140,273)	332,065	(183,094)	221,595
	Income Tax Expense				
	Current Tax	(7,700)	(62,547)	37,928	(51,103)
	Deferred Tax	41,232	(36,801)	13,831	(7,528)
	Net Profit	(106,741)	232,718	(131,335)	162,964
	Owners of the Company (Net Profit)	(101,481)	210,300	(125,333)	143,632
	Non Controlling Interest (Net profit)	(5,260)	22,418	(6,002)	19,332
D	Major Indicators	Current Period (Group)		Previous Period (Group)	
		17.07.2019 to 14.01.2020 (6 Month)	Annualized	17.07.2018 to 14.01.2019 (6 Month)	Annualized
	1. Earnings per Share (NPR)	108	216	74	147
	2. Market Value Per Share (NPR)	1,760	1760	1,693	1,693
	3. Price Earnings Ratio	16	8	23	11
	4. Current Ratio	0.88		0.87	
	5. Return on Equity	5%	10%	4%	8%
	6. Return on Total Assets	2%	4%	2%	4%
	7. Net Worth Per Share (NPR)	2,140		1,814	



Note:

- 1 Figures are regrouped wherever necessary for consistent presentation and comparison.
- 2 Above presented figures may vary with the audited figures if amended by the external auditors and/or regulator.
- 3 Quarterly earnings per share, Price earning ratio, Return on equity, Return on total assets and Net worth per share are calculated based on quarterly unaudited profits and number of equity shares outstanding at the reporting date and Annualized earnings per share, Price earning ratio, Return on equity, Return on total assets and Net worth per share are calculated based on Annualized unaudited profits and number of equity shares outstanding at the reporting date. Annualized profit is calculated on the basis of accumulated Second Quarter profit (Q2 YTD).

E Related Party Disclosure

During the period, the following related party transactions occurred:

Particulars	NPR in Thousand
Purchase of Concentrate from Pacific Refreshments Pte. Ltd.	389,146
Transfer fee payable to BNTL	17,029
Transfer fee receivable from BNTL	39,627

F Management Analysis

- a) The Profit after tax has improved by NPR 110 MM at the end of second quarter over previous year same period due to Other Income.
- b) The company is continuously working on upgrading IT infrastructure, enhancing transactions security, automating work processes, enhancing productivity.

G Details Related to Legal Proceedings

No legal case was filed in this Quarter by or against the Company.

H Analysis of Share Transactions**i) Management's view on the performance of the stocks of the body corporate**

Price and transactions of the Company's shares are being determined by the open share market operations through a duly established Stock Exchange. Management's view on this is neutral.

ii) High, Low and Closing Price of the stocks of the company during each quarter of the preceding year along with total volume of trading of shares and number of days traded

Not traded in the given Quarter

I Risks and Challenges**Internal Problem & Challenges**

Rise in cost of operations with Inflation.

Rural distribution at effective cost.

External Problem & Challenges

Unstable tax regime under federal state.

Fluctuation in international fuel prices impacting packaging material cost and transportation cost.

Strategy

Proactively monitor the internal and external environmental changes

Develop cost effective distribution models for upcountry areas.

J Corporate Governance

The Company follows prudent Corporate Governance Practices in all business transactions.

During the Quarter under review, the Company had convened Board Meetings and AGM on 14th November, 2019

K Declaration by Managing Director on the Truthfulness and accuracy of Information

I, as at the date, hereby individually accept responsibility for the accuracy of the information and details contained in this report. I hereby declare that to the best of my knowledge and belief, the information contained in this report is true, accurate and complete and there are no other matters concealed the omission of which shall adversely affect the informed investment decision by the investors.


Pradip Pandey
Managing Director

Date: 7th February, 2020 (24th Magh, 2076)

